# Annual Lobbyist Registration for Organizations

**Submitted: 10/24/2018 4:35 PM** **Year: 2018** **Initial Registration**

**Withey Morris, PLC**
(602) 230-0600

2525 E Arizona Biltmore Cir, A212
Phoenix, Arizona, 85016

## List of CEO, All Officers and Employees Who Lobby and their positions with the organization.

| Name | Position | Email Address |
|---|---|---|
| Jason B. Morris | Partner | jason@witheymorris.com |
| William F. Allison | Attorney | bill@witheymorris.com |
| Jessi Thornton | Planner | jessi@witheymorris.com |
| Benjamin L. Tate | Attorney | ben@witheymorris.com |
| Michael B. Withey | Partner | m@witheymorris.com |
| G. Adam Baugh | Partner | adam@witheymorris.com |
| Kirste Kowalsky | Planner | kirste@witheymorris.com |
| George Pasquel III | Planner | george@witheymorris.com |

## List of Persons By Whom This Lobbyist Is Compensated to Lobby and On Whose Behalf Lobbying is Performed

| Name | Client/Business Name | Street Address | Email Address |
|---|---|---|---|
| Kevin Pshebniski | KBP Realty Advisors LLC | 2525 East Arizona Biltmore Circle Suite A-115<br>Phoenix, AZ, 85016 | KPshebniski@hopewell.com |
| Tamara Edwards | Parallel Capital Partners | 4105 Sorrento Valley Boulevard<br>San Deigo, CA, 92121 | TEdwards@parallelcp.com |
| Ed McCoy | Fairfield Residential | 5510 Morehouse Drive, Suite 200<br>San Diego, CA, 92121 | emccoy@ffres.com |
| Mark Williams | Lomar Companies LLC | 2901 E. Camelback Rd. Ste 225<br>Phoenix, AZ, 85016 | mark@lomarcompanies.com |
| Wayne Melluzzo/Debra Nichols | Harry T. Nichols and Debra A. Nichols Decedent's Family Trust/Frank and Wanita Melluzzo Family Trust | c/o Bob Barlow 325 E. Monte Cristo Ave<br>Phoenix, AZ, 85022 | azrokman@yahoo.com |
| Jim Fijan | Flynn 720, LLC | 214 W. Northview Avenue<br>Phoenix, AZ, 85021 | jim@fijanadvisors.com |

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|---|---|---|---|
| Gilles Combes | L'Aubergine, ACC | 3830 E. Indian School Road<br>Phoenix, AZ, 85018 | info@essencebakery.com |
| John Badura | Noblewest Properties LLC | 10115 E Bell Road #107 PMB 428<br>Scottsdale, AZ, 85260 | john@noblewestgroup.com |
| Catherine Hayes | Beacon Phx, LLC | 3511 E. Indian School Rd<br>Phoenix, AZ, 85018 | cathyh@hayesstudio.com |
| Scott Storry | Southwest Restaurant Supply | 2507 E McDowell Rd<br>Phoenix, AZ, 85008 | scott@SouthwestRestaurantSupply.net |
| Tim Blincoe | Blincoe, Tim | 7010 East Cochise Road<br>Scottsdale, AZ, 85253 | blincoes@aol.com |
| James Cochran | Alameda Park, LLC | 4950 S Yosemite St, F2#1<br>Greenwood Village, CO, 80111 | jcochran@aspen-cp.com |
| Steve Grimes | Robert N Ewing General Contractor Inc. | 4135 N 12th St<br>Phoenix, AZ, 85012 | SteveG@ewingconstruction.com |
| Steven Ames | USAA Real Estate Company | 100 Bayview Circle Suite 670<br>Newport Beach, CA, 92660 | Steven.Ames@usrealco.com |
| Kent Xander | Pesco Trust Company | 7721 E. Gray Road Suite 203<br>Scottsdale, AZ, 85260 | kxander@kaxgroup.com |
| John Graham | Sunbelt Holdings | 6720 N. Scottsdale Road Suite 250<br>Scottsdale, AZ, 85253 | Jgraham@sunbeltholdings.com |
| Scott Kjar | Auto Source Motors, LLC | 2023 S 625 West<br>Woods Cross, UT, 84010 | wsklegal@gmail.com |
| Mike Pacheco | Automotive Investment Group | 14747 N. Northsight Blvd., Suite 111-431<br>Scottsdale, AZ, 85260 | mpacheco@vtcompanies.com |
| Ryan Spiekerman | Next Gen Commercial, LLC | 3335 E. Indian School Rd<br>Phoenix, AZ, 85018 | ryan@helixaz.com |
| Melissa Goldenberg | Suns Legacy Partners | 201 E. Jefferson St.<br>Phoenix, AZ, 85004 | mgoldenberg@suns.com |
| George Tietjen | Sentinel Real Estate Corporation | 1251 Avenue of the America's, 35th Floor<br>New York, NY, 10020 | Tietjen@sentinelcorp.com |
| Scott F. Ward | WWK Investments | 2152 S. Vineyard, Suite 123<br>Mesa, AZ, 85210 | warddevelopment@yahoo.com |

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|---|---|---|---|
| Mark Roth | ECC Management, LLC | 14550 N. Frank Lloyd Wright Blvd., Suite 200<br>Scottsdale, AZ, 85260 | mdr@cottagemgmt.com |
| Rick Radobenko | CARI, LLC | 2401 E Magnolia<br>Phoenix, AZ, 85034 | Rickr@roofingsouthwest.com |
| Gordon Keig | Pennant Development, LLC | 5665 North Scottsdale Road, Suite 150<br>Scottsdale, AZ, 85250 | gordon@pennantdevelopment.com |
| Josepf Pappas | AWH Construction, Inc | 6720 N Scottsdale Rd, Ste 250<br>Scottsdale, AZ, 85253 | jpasspas@sunbeltholdings.com |
| Randy Smith | The Pharm | 7201 E. Camelback Rd, Ste 350<br>Scottsdale, AZ, 85250 | randy@thepharmaz.com |
| Thomas L. Steele | Tiger Financial Management, LLC | 3527 North Ridge Road<br>Wichita, KS, 67205 | TomSteele@speedyinc.com |
| Geoff Jacobs | Empire Commerical Group | 6617 N. Scottsdale Rd, Ste 101<br>Scottsdale, AZ, 85250 | gjacobs@theempiregroupllc.com |
| Jeff Boles | Creighton Community Foundation | 3219 E. Camelback Rd, #376<br>Phoenix, AZ, 85018 | jeff@creightoncommunityfoundation.org |
| Paul Whittle | Broadway and 202, LLC | 6642 E Baseline Rd Ste 101<br>Mesa, AZ, 85206 | paul@findazhomes.net |
| Jeremy Rogers | Montana Avenue Capital, LLC | 12100 Wilshire Blvd., Suite 320<br>Los Angeles, CA, 90025 | jrogers@macpartnersllc.com |
| Howard Grace | WM Grace | 6925 East Indian School Road<br>Scottsdale, AZ, 85251 | hmtbg@aol.com |
| Tarik Williams | Gibraltor Holdings II, LLC | 219 S. William Dillard Dr., Ste 131<br>Gilbert, AZ, 85233 | tarik@tlwconstruction.com |
| Branden Lombardi | Aspire Real Estate Investments, LLC | 5110 North 40th Street, Suite 110<br>Phoenix, AZ, 85018 | branden@aspirevwp.com |
| Matt Paton | Urban Sports Ventures, LLC | 7201 Frankford Avenue #931<br>Philadelphia, PA, 19135 | matt@urbanaxes.com |
| John Strittmatter | Ryan Companies US, Inc. | 3900 East Camelback Road Suite 100<br>Phoenix, AZ, 85018 | john.strittmatter@ryancompanies.com |
| Paul Mooney | Copper State Development, LLC | 207 N. Gilbert Road, Ste 001<br>Gilbert, AZ, 85234 | kpmooneyjr@gmail.com |

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| | | | |
|---|---|---|---|
| Nancy Arbaugh | Arbaugh, Nancy | 4716 E Thunderbird Road<br>Phoenix, AZ, 85032 | nancyarba@gmail.com |
| Sam Fox | Fox Restaurant Concepts | 4455 E. Camelback Road, Suite B100<br>Phoenix, AZ, 85018 | sfox@foxrc.net |
| Elli Abdoli | Cisco Systems, Inc | 2350 Kerner Blvd, Ste 250<br>San Rafael, CA, 94901 | EAbdoli@nmgovlaw.com |
| Juan Rivas | Rivas, Juan | 621 West Montebello<br>Phoenix, AZ, 85013 | haciendarivas@gmail.com |
| Curt Taylor | Kimco Realty Corp | 3535 Factoria Blvd SE #520<br>Bellevue, WA, 98006 | ctaylor@kimcorealty.com |
| Niels Kreipke | Desert Viking | 3260 N. Hayden, Suite 201<br>Scottsdale, AZ, 85251 | NKreipke@desertvikingaz.com |
| Patrick Hickey | Hickey, Patrick and Catherine | 5129 E Desert Jewel<br>Paradise Valley, AZ, 85253 | hickeynum1@gmail.com |
| Scott Makee | Crescent Communities | 6400 S. Fiddlers Green Circle Suite 1600<br>Greenwood Village, CO, 80111 | smakee@crescentcommunities.com |
| Mark Wirth | Appraisal Technology | 220 S River Dr<br>Tempe, AZ, 85281 | mawirth@atiaz.com |
| Austin Reynolds | Gramercy Property Trust | 10000 N. Central Expy., Suite 1002<br>Dallas, TX, 75231 | areynolds@gptreit.com |
| G.S. Fraser Henderson | Henderson, G.S. Fraser | 6616 W. Gold Mountain Pass<br>Phoenix, AZ, 85083 | fraser.henderson@americanpremierhhc.com |
| Robert Eaton Jr. | Eaton, Robert | 11721 E. Blue Wash Rd<br>Cave Creek, AZ, 85331 | Robert@tuscanipointe.com |
| Kevin Cieszkowski | Moulin Group | 1934 E Camelback Rd. Ste. 120-607<br>Phoenix, AZ, 85016 | kevinjc@gmx.com |
| Randy Rochford | 88 Ventures, LLC | 3920 E. Indian School Road, #8<br>Phoenix, AZ, 85018 | randy.rochford@me.com |
| David Koeninger | Rojo Hospitality Group, LLC | 5159 E. Calle Del Norte<br>Phoenix, AZ, 85018 | DKoeninger@cardinals.nfl.net |
| David Sellers | LGE Design Build | 740 North 52nd Street<br>Phoenix, AZ, 85008 | desellers@lgedesignbuild.com |
| Steve Tornquist | SAISC, Inc. | 514 W. Rose Lane,<br>Phoenix, AZ, 85013 | Steve.Tornquist@SAISC.TRAAuctions.com |

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| | | | |
|---|---|---|---|
| Barrie Bloom | GEM Realty Capital, Inc | 900 N. Michigan Ave, Ste 1450<br>Chicago, IL, 60611 | bbloom@gemrc.com |
| Raymond Parker | Guggenheim Development | 3000 Internet Blvd, Suite 570<br>Frisco, TX, 75034 | raymond.parker@guggenheimpartners.com |
| Zakia Rajabian | Dulceria La Bonita Wholesale | 2311 N. 35th Avenue<br>Phoenix, AZ, 85009 | nanehghamar@aol.com |
| Aaron Klusman | Klusman Family Holdings | 5102 E Exeter Blvd<br>Phoenix, AZ, 85018 | AKlusman@camelbackpartners.com |
| Vanessa Montes-Cazarez | VV&V, LLC | 16338 W. Hilton Avenue<br>Goodyear, AZ, 85338 | spgfivestar@gmail.com |
| Lynn Londen | Londen Land Company | 4343 East Camelback Road, Suite 400<br>Phoenix, AZ, 85018 | Lynn.Londen@londen-insurance.com |
| Michael Buekers | Windsor Place Property | 1450 E Indian School Rd, Ste 104<br>Phoenix, AZ, 85014 | mbuekers@mpbrealty.net |
| Ronald Urman | Urman Investments | 10505 N. 69th St, Ste 1300<br>Scottsdale, AZ, 85253 | ronny@urmaninvestments.com |
| Thomas Rock | Merced Restart Phoenix Investors | 601 Carlson Parkway, Suite 200<br>Minnetonka, MN, 55305 | tom.rock@mercedcapital.com |
| Scott Taylor | Mark-Taylor, Inc. | 6623 N. Scottsdale Road<br>Scottsdale, AZ, 85250 | scotttaylor@mark-taylor.com |
| Robert Romanet | Highland 23, LLC | 1223 W. Orchid Lane<br>Phoenix, AZ, 85021 | rob.romanet@gmail.com |
| Ron Cuttler | Senderos at South Mountain, LLC | 11484 E Pine Valley Road<br>Scottsdale, AZ, 85225 | ron.cuttler@bhhaz.com |
| John Goodman | Goodman Real Estate | 2801 Alaskan Way, Suite 310<br>Seattle, WA, 98121 | jgoodman@goodmanre.com |
| Barbara Thompson | Helios Education Foundation | 2415 E. Camelback Rd Suite 500<br>Phoenix, AZ, 85016 | bryan@helios.org |
| Wiran Korala | Korala, Wiran | 2340 N 11th Street Unit A<br>Phoenix, AZ, 85016 | wkorala@clearskycap.com |
| Chapin Bell | PB Bell | 8434 N. 90th St, Ste 100<br>Scottsdale, AZ, 85258 | cbell@pbbell.com |
| Alan L. Kierman | IO, Inc. | 1475 N. Scottsdale Road, Suite 120<br>Scottsdale, AZ, 85257 | akierman@io.com |

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| John Mayorek | Conair Corporation | 150 Milford Road<br>East Windsor, NJ, 08520 | john_mayorek@conair.com |
| Matt Mason | Clear Sky Capital Inc | 2398 East Camelback Road Suite 615<br>Phoenix, AZ, 85016 | mmason@clearskycap.com |
| Art Cunningham | Fountainhead Equity Partners, LLC | 3219 E. Camelback Rd, #819<br>Phoenix, AZ, 85018 | Art@founteq.com |
| Werner J. Meyer | 16th St & Polk, LLC | 5727 North 7th Street, Suite 407<br>Phoenix, AZ, 85014 | Werner@meyerlawaz.com |
| Doug Woodruff | Wexford Science and Technology | 41863 N Saguaro Forest Drive,<br>Scottsdale, AZ, 85262 | doug.woodruff@wexfordscitech.com |
| Austin King | Rafterhouse | 3117 N 44th St<br>Phoenix, AZ, 85018 | austin@myrafterhouse.com |
| Matt Morgan | Tryke Companies LLC | 3400 Western Avenue<br>Las Vegas, NV, 89109 | matthew.morgan@live.com |
| Jeff Geyser | Lawrence & Geyser | 580 S. College Avenue Suite 201<br>Tempe, AZ, 85281 | jeff@lawrenceandgeyser.com |
| Matthew Schildt | The Dinerstein Companies | 1400 16th Street, 16 Market Square, Suite 400, Fifth Floor<br>Denver, CO, 80202 | matthew.schildt@tdc-properties.com |
| Daniel Peterson | PDG America Shopping Centers | 3131 E. Camelback Road Suite 105<br>Phoenix, AZ, 85016 | DPetersen@PDGAmerica.com |
| Mark Davis | Davis Enterprises | 5727 N. 7th St, Ste 409<br>Phoenix, AZ, 85014 | markdavis@de-az.com |
| Rich Goodstone | Superfly | 381 Park Ave, 16th Fl<br>New York, NY, 10016 | rgoodstone@superflypresents.com |
| Mike Cowley | Cowley Companies | 1242 E Jackson St<br>Phoenix, AZ, 85034 | mike@cowleyco.com |
| Chris Ingallina | 4117 N 16th St, LLC | PO Box 92110<br>Henderson, NV, 89009 | chrisj@ingallina.com |
| Ian Swiergol | Alliance Residential | 2415 E Camelback Rd, Ste 600<br>Phoenix, AZ, 85016 | iswiergol@allresco.com |
| Cal DeSouza | Revival Biltmore | 15169 N. Scottsdale Road Suite #340<br>Scottsdale, AZ, 85254 | cal@roimentor.com |
| Mark Lavin | WinCo Foods | 650 N. Armstrong Place<br>Boise, ID, 83704 | mark.lavin@wincofoods.com |

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| Michael G. Kucera | Black Canyon Self Storage | 1313 S. 101st Street, #203<br>Omaha, NE, 68124 | mkucera@ccresomaha.com |
| Neil Gill | Dogtopia Enterprises LLC | 6245 N. 24th Parkway, Suite 210<br>Phoenix, AZ, 85016 | neilg@dogtopia.com |
| Charlie Keels | Encore Enterprises | 5005 LBJ Freeway, Suite 1200<br>Dallas, TX, 75244 | ckeels@encore.bz |
| Jay Visconti | Armory Partners, LLC | 2360 Plaza Del Amo Blvd Ste 210<br>Torrance, CA, 90501 | jayv@northwoodprops.com |
| Peter Fratt | Performance Capital | 3131 E Camelback Rd, Ste 211<br>Phoenix, AZ, 85016 | pfratt@performancecap.com |
| David MacKenzie & Cal DeSousa | Sonoma Palms, LLLP | 15169 N Scottsdale Road, Suite 340<br>Scottsdale, AZ, 85254 | cal@roimentor.com |
| Jerry Ayoub | Five Star Development | 6720 N. Scottsdale Road, Suite 130<br>Scottsdale, AZ, 85253 | jerrya@fivestardevelopment.com |
| Dan Deary | Capitol Collision Repair | 5154 N 27th Ave, ste 110<br>Phoenix, AZ, 85017 | Dan@Capitolcollision.net |
| Paul Phillips | CCRP, LLC | PO Box 26768<br>Scottsdale, AZ, 85255 | Paul@wesleydc.com |
| Benjamin Johnson | DLH 27th Ave, LLC | 13556 N 96th Pl<br>Scottsdale, AZ, 85260 | ben@kbdevco.com |
| Greg Abrams | Taylor Morrison | 9000 E Pima Center Parkway Ste 350<br>Scottsdale, AZ, 85258 | AGbrams@taylormorrison.com |
| John Osmond | Broadreach Capital Partners | 248 Homer Avenue<br>Palo Alto, CA, 94301 | josmond@broadreachcp.com |
| Adam Bosch | Ridgeway Partners, LLC | 901 Ridgeway Ave<br>Aurora, IL, 60506 | abosch@maunderground.com |
| David Kibbee | Bixby (Kibbee) | 681 Sparta Drive<br>Encinitas, CA, 92024 | david@bixbykibbee.com |
| Sal Bova | Arizona Recycling Corporation | 400 S 15th Ave<br>Phoenix, AZ, 85007 | salb@arizonarecycling.net |
| James Shough | Camelback RE Development, LLC | 4771 N 20th St, Ste B22<br>Phoenix, AZ, 85016 | jmscapital@aol.com |
| David Fretz | Dos Palmas | 5080 N 40th St, Ste 205<br>Phoenix, AZ, 85041 | fretzrealty@gmail.com |
| David Everson | Mandalay Homes | 2320 E. Baseline Road Suite 148-605<br>Phoenix, AZ, 85042 | everson@mandalayhomes.com |

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|---|---|---|---|
| Greg Mathis | Om Sai 8, LLC | 251 Hilton Drive, Ste 202<br>St George, UT, 84770 | gm@mrwdesign.com |
| Charles Brown | Octane Marine, LLC | 4717 West Villa Linda Drive<br>Glendale, AZ, 85310 | charles@octanemarine.com |
| Robert Coltin | DR Horton Homes | 20410 N. 19th Ave, Suite 100<br>Phoenix, AZ, 85027 | rcoltin@drhorton.com |
| Daniel W. Tilton | Tilton Development Company | 7373 E. Doubletree Road Suite 225<br>Scottsdale, AZ, 85258 | dtilton@tiltondevelopment.com |
| Zev Hendeles | Phoenix Avalon, LLC | 510 E Ocotillo Rd<br>Phoenix, AZ, 85012 | zev@3rdaveinvestments.com |
| Daniel Terlecki | Bethel Development, Inc | 201 Bradenton Ave<br>Dublin, OH, 43017 | dnterlecki@eqcapmax.com |
| Timothy Frakes | Weingarten Realty Investors | 3101 N. Central Avenue Suite 990<br>Phoenix, AZ, 85012 | tfrakes@weingarten.com |
| Nate Nathan | Palm Lane/44th, LLC | 7600 E. Doubletree Ranch Road<br>Scottsdale, AZ, 85258 | nnathan@nathanandassociates.com |
| Jennifer Barry | Pathfinder Partners, LLC | 4380 La Jolla Village Drive, Suite 250<br>San Diego, CA, 92122 | jbarry@pathfinderfunds.com |
| Clayton McKnight | Washington Park Investments, LLC | 5110 North 73rd Street<br>Scottsdale, AZ, 85250 | cmack1251@gmail.com |
| Victor DiVello | U.S. Waste Industries, L.L.C. | 6601 W. Orangewood Avenue<br>Glendale, AZ, 85301 | victor@uswaste.com |
| Jeff Allen | Kitchell Development Company | 1707 East Highland Avenue Suite 100<br>Phoenix, AZ, 85016 | jallen@kitchell.com |
| Jim Kaufman | Kaufman | 5735 N. 25th Street<br>Phoenix, AZ, 85016 | jhkaufman@mac.com |
| Jim Thompson | Thompson-McCarthy Coffee Company | 1716 E 4th Street<br>Tempe, AZ, 85281 | Dutchbrosjt@gmail.com |
| David Reich | TruVista Development, LLC | 5665 N. Scottsdale Road, Ste 130<br>Scottsdale, AZ, 85250 | david@truvistadev.com |
| M. Randall Levin | University Realty | 80 E. Rio Salado Parkway Suite 410<br>Tempe, AZ, 85281 | Randy.Levin@asu.edu |
| Mansour Salame | Petree Properties | 343 Pioneer Dr #404<br>Glendale, CA, 91203 | mansour@truemetrics.com |
| Greg Gienko | Meridian West Development, LLC | PO Box 15270<br>Phoenix, AZ, 85060 | greg@mwestaz.com |

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|---|---|---|---|
| Carol Grumley | Beazer Homes | 1600 North Desert Drive, Suite 301<br>Tempe, AZ, 85281 | carol.grumley@beazer.com |
| Kimberly Fairleigh | Industrial Leasing | 24 W Camelback Rd<br>Suite A270<br>Phoenix, AZ, 85013 | bbuffettfan@q.com |
| Douglas Edgelow | Equus Development Corporation | 2024 N. 7th Street<br>Phoenix, AZ, 85006 | doug@equuscorp.com |
| Kelly McKone | 1784 Capital Holdings | 7373 N Scottsdale Rd, Ste B270<br>Scottsdale, AZ, 85253 | kmckone@1784holdings.com |
| M. Dana Mule | Phoenix Hula's Partnership, LLC | 4700 N Central Avenue<br>Phoenix, AZ, 85012 | danamule68@gmail.com |
| Meyer Turken | McDowell Equities, LLC | 1438 North 27th Avneue<br>Phoenix, AZ, 85009 | Meyer@turken.com |
| Mike Egan | CEMEX | 1501 Belvedere Road<br>West Palm Beach, Fl, 33406 | megan@rinker.com |
| Terry Burton | Delaware North Companies | 40 Fountain Plaza<br>Buffalo, NY, 14202 | tburton@dncinc.com |
| Jeff Garrett | Garrett Development Corp | 6900 E. Camelback Rd, Ste 607<br>Scottsdale, AZ, 85251 | jeff@gdc-az.com |
| Peter M. Gooding | True West Hospitality, LLC | 4248 N. Craftsman Court<br>Scottsdale, AZ, 85251 | pgooding@truewest.com |
| Adrian Evarkiou | The Boyer Company | 4350 E. Camelback Road, Suite A-250<br>Phoenix, AZ, 85018 | adrian@boyercompany.com |
| Jeff Farano | SA Recycling | 2411 N. Glassell St<br>Orange, CA, 92865 | jlfarano@sarecycling.com |
| Matt Evans | Evergreen | 2390 East Camelback Rd, Ste 410<br>Phoenix, AZ, 85016 | mevans@evgre.com |
| Tim O'Neal | Goodwill of Central Arizona | 2626 W. Beryl Ave<br>Phoenix, AZ, 85021 | tim.oneal@goodwillaz.org |
| Darlene Newsom | UMOM | 3333 E Van Buren Street<br>Phoenix, AZ, 85008 | dnewsom@umom.org |
| Alexander Glueckler | US Farm Funding | 8950 E Raintree Dr, Ste 100<br>Scottsdale, AZ, 85260 | alex@aowmanagement.com |
| Stan Shafer | Holualoa Companies | 1365 N Scottsdale Rd, Suite 110<br>Scottsdale, AZ, 85257 | stan@holualoa.com |
| David Sabow | The True Life Companies | 2555 E. Camelback Road, Suite 700<br>Phoenix, AZ, 85016 | dsabow@thetruelifecompanies.com |

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|---|---|---|---|
| Kyler Keinholz | SMS Financial, LLC | 6829 N 12th Street<br>Phoenix, AZ, 85014 | kyler@smsfinacial.net |
| Anita Schuchman | Schuchman, Anita | 6923 E. Larkspur Drive,<br>Scottsdale, AZ, 85254 | ninicarmel@yahoo.com |
| David Koeninger | Koeninger 2008 Trust | 5159 E. Calle Del Norte<br>Phoenix, AZ, 85018 | DKoeninger@cardinals.nfl.net |
| Timothy Weber | 303 and Lower Buckeye, LLC | 2001 Broadway, Ste 150<br>Oakland, CA, 94612 | cvirgilio@exeterpg.com |
| Robert Romanet | Ronald D Bownan Revocable Trust | 7640 E Vaquero Dr<br>Scottsdale, AZ, 85258 | rob.romanet@gmail.com |
| Beau Woodring | Southwest General Development | 10229 N. Scottsdale Rd, Ste. F<br>Scottsdale, AZ, 85253 | beau@generaldevelop.com |
| John Badura | Nineteen Commons, LLC, 20 Commons, LLC | 10115 E Bell Road #107 PMB 428<br>Scottsdale, AZ, 85260 | john@noblewestgroup.com |
| Dave Garcia | Shea Homes | 8800 N. Gainey Drive<br>Scottsdale, AZ, 85258 | david.garcia@sheahomes.com |
| Kevin Michalek | American Furniture Warehouse | 8820 American Way<br>Englewood, CO, 80112 | kmichalek@afwonline.com |
| Mark Halberg, Jonn Lewis | Southwest Property Ventures | 7720 N. 16th St. Suite 350<br>Phoenix, AZ, 85020 | mhalberg@swpv.com |
| Les Dobson | McKinney Trailers | 8400 E. Slauson Ave<br>Pico Rivera, CA, 90660 | les@mckinney-la.com |
| John Olive | Mummy Mountain | 4531 East Beryl Lane<br>Phoenix, AZ, 85028 | johnfolive@aol.com |
| Todd Chester | WDP Partners, LLC | 11411 N. Tatum Blvd<br>Phoenix, AZ, 85028 | tchester@wdppartners.com |
| Lorraine Fortelka | McDonald's Corporation | 2915 Jorie Blvd.<br>Oakbrook , IL, 60523 | Lorraine.Fortelka@us.mcd.com |
| Robert Brown | Robert Brown Architects | 88 S. San Marcos Place<br>Chandler, AZ, 85225 | robert@rbrownarch.com |
| Tim Chester | Wentworth Property Company, LLC | 802 N. 3rd Avenue<br>Phoenix, AZ, 85003 | tchester@wentprop.com |
| Mark Hayden | Capstone Advisors | 1545 Faraday Ave<br>Carlsbad, CA, 92008 | hayden@capstoneadvisors.com |
| Marty DeRito | DeRito Partners, Inc. | 9120 E Talking Stick Way, Ste E1<br>Scottsdale, AZ, 85250 | derito@derito.com |
| Bob Hawkins | Western Tree Co | 3401 E Southern Ave<br>Phoenix, AZ, 85040 | bob@westerntree.com |
| Benjamin Johnson | DLH University, LLC | 13556 N 96th Pl<br>Phoenix, AZ, 85260 | ben@kbdevco.com |

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|---|---|---|---|
| Angie Hall | Angie Hall Yoga, LLC | 2925 East Cheery Lynn Road<br>Phoenix, AZ, 85016 | angie@angiehallyoga.com |
| Dustin Slack | The Opus Group | 7500 Rialto Blvd, Bldg 1, Suite 250<br>Austin, TX, 78735 | Dustin.Slack@opus-group.com |
| Shawn Yari | Triyar Management of AZ | 4501 N. Scottsdale Rd, Suite 201<br>Scottsdale, AZ, 85251 | shyari@stockdalecapital.com |
| Christopher J. Cumella | Cypress West Partners | 30021 Tomas Rd, Suite 130<br>Rancho Santa Margarita, CA, 92688 | ccumella@cypresswestpartners.com |
| Robert Sanders | Berkshire Hathaway Automotive | 8333 Royal Ridge Parkway Suite 100<br>Irving, TX, 75063 | rsanders@berkshirehathawayautomotive.com |
| David Cisiewski | Quiktrip Corporation | 11811 North Tatum Blvd., Suite 1051<br>Phoenix, AZ, 85028 | Dave@dclawaz.com |
| Darren George | Wildflower Bread Company | 7755 E Gray Road<br>Scottsdale, AZ, 85260 | dgeorge@wildflowerbread.com |
| Keith L. Earnest | VanTrust Real Estate, LLC | 2525 E. Camelback Rd, Ste 880<br>Phoenix, AZ, 85016 | keith.earnest@vantrustre.com |
| Kenneth Carwell | Special Education Services | 195 N. Poplar Place<br>North Aurora, IL, 60542 | Kenneth.Carwell@menta.com |
| John Lewis | SPV Development, Inc. | 7720 N. 16th Street Ste 350<br>Phoenix, AZ, 85020 | jlewis@swpv.com |
| Father Patrick Robinson | Blessed Sacrament | 11300 N. 64th Street<br>Scottsdale, AZ, 85254 | frpat@blessedsacramentscotts.org |
| Douglas Kyle | Armstrong Development | 2100 Wharton St, Ste 700<br>Pittsburg, PA, 15203 | dkyle@agoc.com |
| F. Francis Najafi | Pivotal Group | 2555 East Camelback Road, Suite 700<br>Phoenix, AZ, 85016 | fnajafi@pivotalgroup.com |
| Mike Wilson | Maricopa Business Park, LLC | 8120 E. Cactus Rd, #300<br>Scottsdale, AZ, 85260 | mwilson@wilsonps.net |
| Diane Egizii | On The Veranda | 4748 E. Indian School Rd.<br>Phoenix, AZ, 85018 | otv427@gmail.com |
| Paul Williamson | True Craft Residential | 12520 High Bluff, Ste 285<br>San Diego, CA, 92130 | paul@truecraftres.com |
| Bryan L. Krizek | Christian Relief Services, Inc. | 8301 Richmond Hwy<br>Alexandria, VA, 22309 | bryan@christianrelief.org |

# Annual Lobbyist Registration for Organizations

**Submitted: 10/24/2018 4:35 PM** | **Year: 2018** | **Initial Registration**

| | | | |
|---|---|---|---|
| Jerry Jacobs | DM Ventures, LLC | 9502 N. 52nd Pl<br>Paradise Valley, AZ, 85252 | jejacobs@ngkf.com |
| Bryan D. Putnam | East Missouri, LLC | 11452 El Camino Real, Suite 200<br>San Diego, CA, 92130 | bp@dac-usa.com |
| Jennifer Erickson | KIRK, LLC | 51 West 3rd Street, Suite 500<br>Tempe, AZ, 85281 | jennifer.erickson@the3rdsource.com |
| J. Patrick Lannan | Del Pueblo Homes | 7520 E. Angus Drive<br>Scottsdale, AZ, 85251 | jpl@azdelpueblo.com |
| Brian Gilchrist | Morgan Group Inc. | 5606 S. Rice Ave.<br>Houston, TX, 77081 | briang@morgangroup.com |
| Jesse Noneman | DMA- DuCharme, McMillen & Associates, Inc. | 20830 North Tatum Blvd, Ste 390<br>Phoenix, AZ, 85050 | jnoneman@dmainc.com |
| Eric Lussier | 2nd Avenue Scooters & Painting | 4224 N 2nd Avenue<br>Phoenix, AZ, 85013 | eric@2ndavenuescooters.com |
| David A. Warren | DW Capital Partners | 1915 E. Rose Lane<br>Phoenix, AZ, 85016 | david@dwcapitalpartners.com |
| Frank Lentine | Harvest Inc. | 627 S 48th St, Ste 100<br>Tempe, AZ, 85281 | flentine@harvestinc.com |
| Paul Valentine | AMJ Shea, LLC | 2525 E Arizona Biltmore Circle Ste B-220<br>Phoenix, AZ, 85016 | pvalentine@jsslaw.com |
| Linda Cimbron | CVS Pharmacy | 1 CVS Drive<br>Woonsocket, RI, 02895 | LMCimbron@cvs.com |
| Tracy Glass | Glass, Tracy | 7400 E. McDonald Drive, Ste 121<br>Scottsdale, AZ, 85250 | tglass@insightland.com |
| Gordon Keig | Kornwasser Shooping Center Properties, LLC | 5665 North Scottsdale Road, Suite 150<br>Scottsdale, AZ, 85250 | gordon@pennantdevelopment.com |
| Jamie Cowgill | JRC Design | 920 E Madison, Suite 100<br>Phoenix, AZ, 85034 | jcowgill@jrcdesign.com |
| Jody Pastula | Bowlmor-AMF | 8475 Olive Ave<br>Peoria, AZ, 85345 | JPastula@Bowlmor-AMF.com |
| Melissa Huffman | Omni Group LTD | 1618 Rogers Road<br>Fort Worth, TX, 76107 | mhuffman@omnigroup.cc |
| Georgia Wraight | Direct Vet Marketing | 7 Custom House Street<br>Potrland, ME, 04101 | georgia.wraight@vetsfirstchoice.com |
| Beth Jo Zeitzer | ROI Properties | 2001 E. Campbell, Suite #202<br>Phoenix, AZ, 85016 | bjz@roiproperties.com |

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|---|---|---|---|
| Joseph Moore | GMA Architects | 860 W. Park Suite 300<br>Eugene, OR, 97401 | jmoore@gma-arch.com |
| Paul Tuchin | Trammell Crow Company LLC | 2231 East Camelback Road Suite 102<br>Phoenix, AZ, 85016 | PTuchin@trammellcrow.com |
| Chuck Kennedy | Kennedy, Chuck | 11811 North Tatum Suite 1060<br>Phoenix, AZ, 85028 | ckennedy@grosvenorholdings.com |
| John Lund | Lund Cadillac Company | 9739 E. Mariposa Grande<br>Scottsdale, AZ, 85255 | john@lundaz.com |
| Gary G. DuBrock | Barron Collier | 4041 N. Central Avenue, Suite 820<br>Phoenix, AZ, 85012 | gdubrock@barroncollier.com |
| Brian Jackson | 1645 Bell Rd, LLC | 2201 W Van Buren<br>Phoenix, AZ, 85009 | bjackson@autonowfinancial.com |
| Mike Ebert | RED Development, LLC | One E Washington Street, Ste 300<br>Phoenix, AZ, 85004 | mebert@reddevelopment.com |
| Sandra Guerrero | Kinderland Group, LLC | 624 E. Missouri Avenue<br>Phoenix, AZ, 85012 | sandragcastllns@yahoo.com |
| Hartley Rodie | The Churchill, LLC | 424 S. 2nd St. Unit 207<br>Phoenix, AZ, 85004 | hartley.rodie@gmail.com |
| Kay Towner | Centerplate | 2187 Atlantic Street<br>Stamford, CT, 06902 | kay.towner@centerplate.com |
| David Kibbee, Sarah Kibbee, Bradford Smith | Smith, Kibbe & Kibbee c/o Bixby Land Companny | 681 Sparta Drive<br>Encintas, CA, 92024 | david@bixbykibbee.com |
| Michael Seth Courson | VJ-HR Tamanto | 3002 W. Rapalo Road<br>Phoenix, AZ, 85086 | seth.highrange@gmail.com |
| Father Ed Reese | Brophy College Prepatory | 4701 N. Central Avenue<br>Phoenix, AZ, 85012 | ereese@brophyprep.org |
| Christina Butler | Lamar Advertising | 1661 E. Camelback Road, Suite 320<br>Phoenix, AZ, 85016 | clbutler@lamar.com |
| John Dunlap | Courtesy Chevrolet | 1233 E. Camelback Rd<br>Phoenix, AZ, 85014 | jdunlap@courtesychev.com |
| Ernest Linsenmeyer | Linsenmeyer, Ernest | 3719 E. Baseline Rd<br>Phoenix, AZ, 85042 | malphx@cox.net |
| Dave Newquist | 44th and Osborn, LLC | 2033 East Warner Road Suite: 107<br>Tempe, AZ, 85284 | dave@newquistcp.com |
| Robert Frank | Frank Residential | 14250 W. Wigwam Blvd Litchfield Park, AZ, 85340 | rfrank01@aol.com |

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|---|---|---|---|
| Gary Hewson | Hewson Investment Group | 5727 N. 7th Street<br>Phoenix, AZ, 85014 | ghewson@gmail.com |
| Jason Phillips | Wesley Development Co | PO Box 26768<br>Scottsdale, AZ, 85255 | Jason@wesleydc.com |
| Mark Phillips | Arrowhead Plaza Enterprises | 1540 E. Maryland Avenue, Suite 205<br>Phoenix, AZ, 85014 | mark@arrowheadpropertiesaz.com |
| John Cesmirosky | SCI Management Corporation | 1929 Allen Parkway 8th Floor<br>Houston, TX, 77019 | John.Cesmirosky@sci-us.com |
| Michael Wiseman | Pure Storage, Inc | 650 Castro Street, Suite 400<br>Mountain View , CA, 94041 | mwiseman@purestorage.com |
| Fred Hermann | Meritage Homes | 17851 N. 85th Street Suite 300<br>Scottsdale, AZ, 85255 | fred.hermann@meritagehomes.com |
| Frank | Lentine | 627 S. 48th Street<br>Tempe, AZ, 85281 | flentine@harvestinc.com |
| Kristopher Harman | Woodbine Southwest Corp | 2525 E. Arizona Biltmore Circle, Suite B-220<br>Phoenix, AZ, 85016 | kharman@woodbinedevelopment.com |
| Michael Shay Gau | The Wandering Tortoise | 5437 East Avalon Drive<br>Phoenix, AZ, 85018 | chefgau@msn.com |
| Jagpreet Singh | SSP America, Inc | 19465 Deerfield Ave Ste 105<br>Lansdowne, VA, 20176 | jag.singh@foodtravelexperts.com |
| Terry R. Klinger | Rexco, LLC | 2241 E Colter St<br>Phoenix, AZ, 85016 | terry@rexcollc.com |
| Val Higgenbotham | Chang Family | 3296 West Soldier Creek Road<br>South Jordan, UT, 84095 | vhiggenbotham@msn.com |

By checking this box and typing my name below, the undersigned does hereby certify under penalty of perjury that: (1) I am submitting this lobbying registration form on behalf of the entity named on form; (2) I am duly authorized to submit the names of the individual lobbyist(s) named in this registration on behalf of the entity; (3) all of the information provided in the lobbying registration form filed on behalf of and authorized by the entity is true and correct to the best of my knowledge; and (4) by typing my name below I acknowledge that such action constitutes the legal equivalent of my signature and by typing my name I hereby waive any requirement that this form be notarized in order to be legally enforceable.

**TYPED NAME:** Deborah Friedli **EMAIL:** deborah@witheymorris.com