



# Annual Lobbyist Registration for Organizations

Submitted: 10/20/2020 11:40 AM

Year: 2020

Initial Registration

**Earl & Curley, P.C.**  
(602) 265-0094

3101 N. Central Ave., Suite  
1000  
Phoenix, AZ, 85012

## List of CEO, All Officers and Employees Who Lobby and their positions with the organization.

| Name             | Position | Email Address      |
|------------------|----------|--------------------|
| Stephen C. Earl  | Attorney | searl@ecllaw.com   |
| Rodney Q. Jarvis | Attorney | rjarvis@ecllaw.com |
| Taylor C. Earl   | Attorney | tearl@ecllaw.com   |
| Ricardo Toris    | Planner  | rtoris@ecllaw.com  |
| Gary King        | Planner  | gking@ecllaw.com   |

## List of Persons By Whom This Lobbyist Is Compensated to Lobby and On Whose Behalf Lobbying is Performed

| Name              | Client/Business Name     | Street Address   | Email Address                |
|-------------------|--------------------------|--|------------------------------|
| John-Paul Willett | RSV Holdings, LLC        | 1720 W. Broadway Rd,<br>Suite 100<br>Mesa, AZ, 85202         | willett1992@gmail.com        |
| Brando Zacchino   | Dvina Entertainment      | 16636 N. 58th St., Apt<br>2015<br>Scottsdale, AZ, 85284      | dvinaentertainment@gmail.com |
| Barry Froman      | Recycle 1                | 3209 S 36th Street<br>Phoenix, AZ, 85040                     | bff@recycle1az.com           |
| Scott Schirmer    | Scott Schirmer           | 4222 E Camelback Rd,<br>Suite H100<br>Phoenix, AZ, 85018     | wsschirmer@cox.net           |
| Paul Kloberdanz   | Paul Kloberdanz          | 12643 N. 76th Place<br>Scottsdale, AZ, 85260                 | ajcalhoun3@netzero.com       |
| David Picerne     | Picerne Development Corp | 4518 N 32nd Street<br>Phoenix, AZ, 85018                     | schilders@picernez.com       |
| Brent Makaus      | Brent Makaus             | 20701 N Scottsdale Rd.,<br>#107-623<br>Scottsdale, AZ, 85255 | bmakaus@bramacapital.com     |
| Joshua Thomas     | Cardo Realty             | 851 S Rampart Blvd.,<br>Suite 105<br>Las Vegas, NV, 89145    | josh@cardorealty.com         |
| Oliver Badgio     | Prime Steak Concepts     | 8355 E. Hartford Dr<br>Scottsdale, AZ, 85255                 | o@primesteakconcepts.com     |



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| Chris Clonts     | CalAtlantic Homes                     | 890 W Elliott Rd, Suite 110<br>Gilbert, AZ, 85233               | chris.clonts@calatl.com        |
| Mike Pearlstein  | W.M. Grace Companies                  | 6925 E Indian School Rd<br>Scottsdale, AZ, 85251                | mpearl@wmgraceco.com           |
| Kevin Kelly      | JEG-Fit 43rd Ave & I-10 Partners, LLC | 2800 Southampton Road<br>Philadelphia, AZ, 19154                | kevin.kelly@planetfitness.com  |
| Kevin Czerwinski | Merit Partners, Inc.                  | 2555 E. Camelback Rd., Suite 180<br>Phoenix, AZ, 85016          | Kevin@mpiaz.com                |
| Paul Gorraiz     | Helix                                 | 3335 E. Indian School Rd., Suite 100<br>Phoenix, AZ, 85018      | pgorraiz@helixaz.com           |
| Ben Brosseau     | Banyan Residential                    | 2411 3rd St., Unit E<br>Santa Monica, CA, 90405                 | benbrosseau@gmail.com          |
| Brent Makaus     | Brama Asset Management                | 5110 N 31st Way, #334<br>Phoenix, AZ, 85016                     | bmakkaus@bramacapital.com      |
| Ari Bracamonte   | Next Level Arcade, LLC                | 801 N. 2nd St., Suite 100<br>Phoenix, AZ, 85004                 | ari@cobraarcadebar.com         |
| Eric Naylor      | Arizona Demolition Services           | 6210 S. 30th Street<br>Phoenix, AZ, 85042                       | eric@azdemoservices.com        |
| Scott Fisher     | Baron Properties                      | 1401 17th St, Suite 700<br>Denver, CO, 80202                    | scott@baronproperties.com      |
| Lance Ross       | Ross Capital Group                    | 4835 E. Cactus Road<br>Scottsdale, AZ, 85254                    | lross@rosspropertyadvisors.com |
| Thai Nguyen      | Herbal Wellness Center, Inc.          | 4126 W. Indian School Rd<br>Phoenix, AZ, 85019                  | thai@herbalwellnesscenter.com  |
| Grace Perry      | Gracie's Tax Bar                      | 711 N. 7th Avenue<br>Phoenix, AZ, 85007                         | rgraceperry@gmail.com          |
| Kevin Olson      | Universal Corporate Office            | 8700 N. Gainey Center Drive, Suite 125<br>Scottsdael, AZ, 85258 | Ko2@cox.net                    |
| Charles Duff     | Equus Capital LLC                     | Post Office Box 1810<br>Phoenix, AZ, 85252                      | chuckie@farnamequus.com        |
| John Landry      | Landry Group, LLC                     | 3104 E. Camelback Road<br>Phoenix, AZ, 85016                    | john@landrygroup.com           |
| Sossi Palanjian  | Sossi Palanjian                       | 510 Via Lido Soud<br>Newport Beach, CA, 92663                   | sossi.palanjian@gmail.com      |
| Bruce Bingham    | HP Utah Management, LLC               | 5672 N. Scottsdale Rd<br>Paradise Valley, AZ, 85253             | bbingham@hamiltonpartners.com  |



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| Todd Holzer         | Sunbelt Investment Holdings                   | 8095 Othello Avenue<br>San Diego, CA, 92111                                     | tholzer@sunbeltinv.com           |
| Bari Sherman        | Turner Healthcare Facilities Acquisition, LLC | c/o Turner Impact Capital, 3000 Olympic Blvd., #2120<br>Santa Monica, CA, 90404 | rsonthalia@turnerimpact.com      |
| Todd Taylor         | Wood Partners                                 | 8777 E Via de Ventura, Suite 201<br>Scottsdale, AZ, 85258                       | tht@woodpartners.com             |
| Ted MacBeth         | LCS Development                               | 400 Locust Street, Suite 820<br>Des Moines, IA, 50309                           | macbethted@lcsnet.com            |
| Mathew Avrhami      | Elux at Deer Valley Project, LLC              | 17700 N. Pacesetter Way, Suite 100<br>Scottsdale, AZ, 85255                     | mavrhami@harvardinvestm          |
| Christopher Clement | Toll Brothers Apartment Living                | 250 Gibraltar Road<br>Horsham, PA, 19044  | cclement@tollbrothers.com        |
| Nicole Darling      | Ryan Companies                                | 3900 E Camelback Rd, Suite 100<br>Phoenix, AZ, 85018                            | nicole.darling@ryancompanies.com |
| Brett Brimley       | Brimely Development                           | 4901 E Indian School Rd<br>Phoenix, AZ, 85018                                   | brett@grimdev.com                |
| Michael Allayeva    | Real Estate and More                          | 4040 E McDowell Rd, Suite 113<br>Phoenix, AZ, 85018                             | allayevmisha@hotmail.com         |
| Tom Tait, Sr        | Tait Development, Inc                         | 3131 E Camelback Rd, Suite 310<br>Phoenix, AZ, 85016                            | tom@taitdevelopment.com          |
| Lucky Kreiner       | New Dimensions in Recovery                    | 530 E. McDowell Rd, Suite 107-419<br>Phoenix, AZ, 85004                         | luckyndir@cox.net                |
| Chuck Chisholm      | K Hovnanian Homes                             | 20830 N Tatum Blvd, Suite 250<br>Phoenix, AZ, 85050                             | cchisholm@khov.com               |
| Pastor Ricky Wilson | Faith Christian Center                        | 2640 E. McDowell Rd.<br>Phoenix, AZ, 85008                                      | rwilson@fcc-phx.com              |
| Peter Poleon        | Dolphin Inc.                                  | Post Office Box 6645<br>Phoenix, AZ, 85005                                      | petep@dolphincasting.com         |
| Matt Crow           | Grossman Company Properties                   | 3101 N Central Ave, Suite 1390<br>Phoenix, AZ, 85012                            | wmcrow@qwest.net                 |
| Anita Kett          | Divine Enterprises                            | 1635 W. Parkview Lane, Suite 1<br>Phoenix, AZ, 85085                            | akettdivine@gmail.com            |



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| Shawn Valk         | LIV Group                 | 1450 TL Townsend Drive, Suite 100<br>Rockwall, TX, 75032               | shawnavk@gmail.com             |
| Cathy Thuringer    | Trammell Crow             | 2231 E Camelback Rd,<br>Suite 102<br>Phoenix, AZ, 85016                | CThuringer@trammellcrow.com    |
| Michael Lieb       | Michael Lieb              | 11811 N Tatum Blvd,<br>Suite 1051<br>Phoenix, AZ, 85028                | michaellieb@yahoo.com          |
| Vincent Keenan     | 2200 E Bethany HOA        | 6043 N 21st Place<br>Phoenix, AZ, 85016                                | vincent.keenan@avnet.com       |
| Rivka Altman       | Luhrs Investors, LLC      | c/o Invesco Real Estate,<br>2001 Ross Ave., #3400<br>Dallas, TX, 75201 | Rivka.Altman@invesco.com       |
| Keith Earnest      | VanTrust Real Estate, LLC | 2525 E Camelback Rd,<br>Suite 880<br>Phoenix, AZ, 85016                | keith.earnest@vantrustre.com   |
| Jim Babe Earnhardt | 777 Properties, LLC       | 7300 W. Orchard Lane<br>Chandler, AZ, 85266                            | marylarue.walker@earnhardt.com |
| Lance Entrekin     | The Entrekin Law Firm     | 5343 N. 16th St., Suite<br>200<br>Phoenix, AZ, 85016                   | lance@entrekinlaw.com          |
| Dan Richards       | Deco Communities          | 8135 E Indian Bend Rd,<br>Suite 101<br>Scottsdale, AZ, 85250           | dan@decocommunities.com        |
| Terry Canova       | Terry Canova              | 5801 E. Indian School<br>Road<br>Phoenix, AZ, 85018                    | tmcanova@gmail.com             |
| J. J. Jenkins      | Northpoint Development    | 230 S. Bemiston Ave,<br>Suite 500<br>Clayton, MO, 63105                | jjjenkins@northpointkc.com     |
| Suzanne Russo      | The Home Depot            | 2455 Paces Ferry Road<br>Atlanta, GA, 30339                            | suzanne_russo@homedepot.com    |
| Dan Duffus         | 3010 W. Mount LLC         | 4211 N. Marshall Way<br>Scottsdale, AZ, 85251                          | dan@blueprintcap.com           |
| William Amrine     | William Amrine            | 35822 N. 16th Street<br>Phoenix, AZ, 85086                             | bill@ppdt.net                  |
| Tucker Woodbury    | Tucker Woodbury           | 4041 N 40th Street<br>Phoenix, AZ, 85018                               | tw@thevig.us                   |
| Todd Russo         | REEIS A/C, LLC            | 3525 E Corona Avenue<br>Phoenix, AZ, 85040                             | trusso@reeis.com               |
| Brad Anderson      | Kitchell Development Co   | 1707 E Highland Ave,<br>Suite 100<br>Phoenix, AZ, 85016                | banderson@kitchell.com         |



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| Janelle Speake   | KB Home                              | 4127 E. Van Buren St.,<br>Suite 150<br>Phoenix, AZ, 85008                              | JSpeake@kbhome.com                     |
| Carmen Neuberger | Phoenix Children's<br>Hospital       | 1919 E. Thomas Road<br>Phoenix, AZ, 85016  | cneuberger@phoenixchildrens.com        |
| David Miller     | FM Industries/NGK<br>Electronics USA | 221 Warren Avenue<br>Fremont, CA, 94539  | david.miller@fmindustries.com          |
| Robert Solimini  | Robert Solimini                      | 2035 W Desert Hills<br>Estate Dr<br>Phoenix, AZ, 85086                                 | elfbb@aol.com                          |
| David Burkett    | Clear Channel Outdoor,<br>Inc        | 4686 E Van Buren, Suite<br>200<br>Phoenix, AZ, 85008                                   | davidburkett@clearchannel.com          |
| Gerald Haan      | G.A. Haan Development                | Post Office Box 556<br>Harbor Springs, MI,<br>49740                                    | gerald@phoenixholding.us               |
| Wayne Howard     | Wayne Howard                         | 11811 N. Tatum Blvd,<br>Suite 1051<br>Phoenix, AZ, 85028                               | office7321@yahoo.com                   |
| Rabbi Cooperman  | Phoenix Hebrew<br>Academy            | 515 E. Bethany Home<br>Road<br>Phoenix, AZ, 85012                                      | rachele.phoenixhebrewacademy@gmail.com |
| Eyal Ran         | RAN LLC                              | Post Office Box 877<br>Phoenix, AZ, 85001  | eyal@downtownphoenixrentals.com        |
| Brian Roberts    | Grand Canyon University              | 3300 W Camelback Rd<br>Phoenix, AZ, 85017  | brian.roberts@gcu.edu                  |
| Dan Steimel      | Grand Canyon Education               | 3300 W. Camelback Rd<br>Phoenix, AZ, 85017   | Dan.Steimel@gce.edu                    |
| Joseph Meyer     | San Mateo Townhomes<br>LLC           | c/o JE Meyer<br>Investments, Inc. , 6102<br>E. Lafayette Blvd<br>Scottsdale, AZ, 85251 | jmeyer@meyerdevco.com                  |
| Jack Thomson     | Stadium Properties                   | 17671 Cowan Ave, Suite<br>125<br>Irvine, CA, 92614                                     | jackt@dollarselfstorage.com            |
| Dan Duffus       | Blueprint Capital                    | 4211 N. Marshall Way,<br>#200<br>Scottsdale, AZ, 85251                                 | dan@blueprintcap.com                   |
| Charlie Levy     | Charlie Levy                         | 130 N Central Ave, Suite<br>204<br>Phoenix, AZ, 85004                                  | charlie@statesidepresentations.com     |
| Kevin J. Morris  | Paradise Hotel Owner,<br>LLC         | c/o Greenberg Traurig,<br>LLP<br>2375 E. Camelback Rd,<br>Phoenix, AZ, 85016           | morriskj@gtlaw.com                     |



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| John Hrovat    | Camden Living                              | 15303 Ventura Blvd.,<br>Suite 605<br>Sherman Oaks, CA,<br>91403     | jhrovat@camdenliving.com           |
| Ryan Coslett   | Equity Lifestyle Properties, Inc           | 7310 N 16th St, Suite 300<br>Phoenix, AZ, 85020                     | ryan_coslett@equitylifestyle.com   |
| Jim Carlson    | Newmark Homes                              | 8080 E. Gelding Dr.,<br>Suite 108<br>Scottsdale, AZ, 85260          | jcarlson@newmarkhomes-az.com       |
| Sheri Ranger   | Sheri Ranger                               | 206 Lurgan Road<br>New Hope, PA, 18938                              | sheriranger@shaw.pa                |
| Mark Davis     | MBA 7th Street, LLC                        | c/o Meadowbrook Development, 1415 N. 7th Ave.<br>Phoenix, AZ, 85003 | mark@48devco.com                   |
| Darin Remsing  | HBAZ, LLC                                  | 1359 La Palma St<br>San Diego, CA, 92109                            | darin@remzrealestate.com           |
| Charles Pae    | Revesco (USA) Properties of Greenway, LLLP | 5291 E Yale Avenue<br>Denver, CO, 80222                             | cpae@rpmgmt.com                    |
| Ryan Francisco | Edgehill Investments, LLC                  | 4455 E Camelback Rd,<br>Suite A-242<br>Phoenix, AZ, 85018           | rfrancisco@edgehillinvestments.com |
| Joe Cattaneo   | A&C Properties                             | 4530 E Shea Blvd, Suite 100<br>Phoenix, AZ, 85028                   | joe@aandcproperties.com            |
| Scott Curtis   | Snowdon Tramonto, LLC                      | 7114 E. Stetson Dr., Ste. 400<br>Scottsdale, AZ, 85251              | scott@snowdonpartners.com          |
| Bob Cunningham | RWC Group                                  | 600 N 75th Ave<br>Phoenix, AZ, 85043                                | bob@rwcgroup.com                   |
| Jeff Gunderson | Lennar Homes                               | 1725 W Raintree, Suite 114<br>Tempe, AZ, 85284                      | jeffery.gunderson@lennar.com       |
| Kim Kiyosaki   | LAKO Limited Partnership                   | 62 Biltmore Estates Drive<br>Phoenix, AZ, 85016                     | K.Kiyosaki@richdad.com             |
| Stephen Brown  | Sun State Builders                         | 1050 W. Washington St., #214<br>Tempe, AZ, 85281                    | sbrown@sunstatebuilders.com        |
| Erin Conway    | Continental Properties                     | W134N8675 Executive Parkway<br>Menomonee Falls, WI, 53051           | econway@cproperties.com            |
| Scott Jung     | SRJ Development                            | 3605 N 44th Street<br>Phoenix, AZ, 85018                            | SRKscott@cox.net                   |



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| John Hedblom      | AZ Federal Credit Union                      | 333 N 44th Street<br>Phoenix, AZ, 85008                                     | John.Hedblom@azfcu.org      |
| Doug Huberman     | RVM Associates                               | 611 Wilshire Blvd., Suite<br>1008<br>Los Angeles, CA, 90017                 | dhuberman@rvmassociates.com |
| George Bacalia    | George Bacalia                               | 814 E. Edgemont Ave<br>Phoenix, AZ, 85006                                   | gbacalia@yahoo.com          |
| Chuckie Duff      | EQ The Slope LLC                             | Post Office Box 1810<br>Scottsdale, AZ, 85252                               | chuckie@farnamequus.com     |
| Dario Lorenzo     | Dario Lorenzo                                | 7349 N Via Paseo Del<br>Sur, #515167<br>Scottsdale, AZ, 85258               | dario@dariolorenzo.com      |
| Josh Delk         | Transwestern<br>Development Co               | 901 S MoPac<br>Expressway, Building<br>Four, Suite 250<br>Austin, TX, 78746 | josh.delk@transwestern.com  |
| Dr. Michael Smith | JMAS, LLC                                    | 721 W. Glendale Ave<br>Phoenix, AZ, 85021                                   | drmike@thebitingedge.com    |
| Ryan Larsen       | Porchlight Homes                             | 2915 E Baseline Rd.,<br>Suite 118<br>Gilbert, AZ, 85234                     | rlarsen@porchlighthomes.com |
| Scott Nelson      | Macerich                                     | 11411 N Tatum Blvd<br>Phoenix, AZ, 85028                                    | scott.nelson@macerich.com   |
| Dustin Riley      | Riley/Smith Development<br>& Construction    | 3106 N 16th Street<br>Phoenix, AZ, 85016                                    | driley@rsdaz.com            |
| Gerrit Steenblik  | Steenblik Law PLC                            | 5501 E. Camelhill Road<br>Phoenix, AZ, 85018                                | gs@steenbliklaw.com         |
| David Rutter      | Lincoln National Ins. Co.                    | 1600 Division St., Suite<br>700<br>Nashville, TN, 37203                     | drutter@bccb.com            |
| Chuckie Duff      | EQ Jackson, LLC                              | Post Office Box 1810<br>Scottsdale, AZ, 85252                               | chuckie@farnamequus.com     |
| Julian Geller     | Paradise Corporate and<br>Medical Plaza, LLC | 2282 Century Hill<br>Los Angeles, CA, 90067                                 | jmg9@pacbell.net            |

By checking this box and typing my name below, the undersigned does hereby certify under penalty of perjury that: (1) I am submitting this lobbying registration form on behalf of the entity named on form; (2) I am duly authorized to submit the names of the individual lobbyist(s) named in this registration on behalf of the entity; (3) all of the information provided in the lobbying registration form filed on behalf of and authorized by the entity is true and correct to the best of my knowledge; and (4) by typing my name below I acknowledge that such action constitutes the legal equivalent of my signature and by typing my name I hereby waive any requirement that this form be notarized in order to be legally enforceable.



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TYPED NAME: Ann Core

EMAIL: [acore@ecllaw.com](mailto:acore@ecllaw.com)